

Solutions to Support Growth and Resiliency in the Latin American Market

Before the pandemic, financial services firms serving Latin American investors were experiencing significant growth. While the focus on growth has resumed, we expect an acceleration once the disruption to society stabilizes. Pershing can help your firm and advisors remain resilient during this challenging time by providing digital tools, specialized product offerings, and practice management guidance to support your business.



Execution, Clearing and Custody

PERSHING PROVIDES:

- Client reporting in various currencies including: U.S. dollars, Mexican pesos, Brazilian reals, and Canadian dollars
- A full Spanish language investor website with Spanish and Portuguese forms and applications
- Client-facing team members fluent in Spanish, Portuguese and French
- Integrated execution to custody capabilities for offshore exchange-traded funds, commonly referred to as UCITS. UCITS may offer certain tax optimization strategies to clients and have become popular investment vehicles with Latin American investors. UCITS can be traded via Pershing's Foreign Trading desk as well as NetX360®



Offshore Flex™

Our new Offshore Flex mutual fund program serves Latin American investors in fee-based or commission-based brokerage environments.

- No program minimums
- No short-term holding periods
- No ticket charges

OFFSHORE FLEX PARTICIPATING FUND FAMILIES¹

- MFS Funds
- Franklin Templeton Funds
- Investec Funds
- Legg Mason/Western Asset Funds
- Schroders Funds
- Davis Selected Funds
- Calamos Funds
- Matthews Asia Funds
- Nuveen Funds
- Principal Funds
- Janus Henderson Funds
- Robeco Funds
- Guggenheim Investments
- Lazard Funds

¹ As of June 30, 2020

Lockwood Offshore Asset Allocation Portfolios

BRING THE POTENTIAL BENEFITS OF A MANAGED ACCOUNT TO LATIN AMERICAN INVESTORS

Lockwood Offshore Asset Allocation Portfolios offer 11 core models— professionally managed, globally diversified, and designed for investors domiciled in Argentina, Brazil, and Mexico. The portfolios are available through Lockwood Managed360®, a turnkey advisory solution that helps simplify the managed account experience.



LENDING AND CASH MANAGEMENT

Help Investors Leverage Their Investments and Access Capital



- **LoanAdvance™:** A securities-based line of credit for most personal or business needs
- **CreditAdvance®:** A margin lending solution offering expanded investment power
- **Cash management solutions,** including sweep options and our asset management account, Corestone®

Availability is subject to offering requirements. Additional information is available upon request.

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The material provided in this document is for general informational purposes only and is not a recommendation, offer, or solicitation to buy, hold or sell any securities or to adopt any specific investment strategy.

The mutual funds and exchange-traded funds (together, Funds) included in the Lockwood Offshore Asset Allocation Portfolios (LOAAP) are not registered in the United States. LOAAP is NOT available to United States residents.

Lockwood is the sponsor of Managed360, a wrap fee program for which it provides investment advisory and overlay services. Pershing is not a registered investment adviser and does not offer investment advisory products, programs or services. Pershing provides wholesaling support, proposal generation and billing services.

Funds included in LOAAP have not and will not be registered in Mexico, Argentina, or Brazil and are not, and may not be, offered in any countries except to the extent that the offer is in compliance with the regulations governing private placements under the securities laws of the country of residence of the investor. Any investor in this program must be a qualified or accredited investor as defined by their country of residence and eligible under applicable law to invest in an unregistered security. Investment professionals must ensure their activities comply with all applicable laws in the jurisdiction of each investor, and must ensure that each investor meets the requirements for a qualified or accredited investor where the investor resides.

The views expressed represent the opinion of Lockwood, which are subject to change and are not intended as investment recommendations, a forecast or guarantee of future results. Stated information is derived from proprietary and non-proprietary sources which have not been independently verified for accuracy or completeness.

Any factors discussed, including past performance of various investment strategies, sectors, vehicles and indices, are not indicative of future results. There is no guarantee that investment objectives will be attained. Results may vary. There is no guarantee that risk can be managed successfully.

Exchange-traded fund (ETF) shares are bought and sold at market price (not net asset value) and are not individually redeemed from the fund. This can result in the fund trading at a premium or discount to its net asset value, which will affect an investor's value. Shares of certain ETFs have no or limited voting rights. ETFs are subject to risks similar to those of stocks.

Undertakings for Collective Investments in Transferable Securities (UCITS) is a European Union (EU) Directive designed to allow investment funds that are authorized in one EU member state to operate throughout the EU without additional authorizations from other member states. UCITS funds can be registered in Europe and sold to investors worldwide.

Investors should carefully consider the investment objectives, risks, charges and expenses of any Funds. This and other important information can be found in the Fund prospectus, key investor information document, and, if available, the summary prospectus, which may be obtained by visiting www.morningstar.com. Please read the prospectus and, if available, the summary prospectus carefully.

Funds included in LOAAP charge additional fees and expenses outside of the advisory fee for this product. Mutual funds may additionally charge a redemption fee if shares are redeemed by Lockwood within a specified period of time. The amount of the redemption fee, as well as the minimum holding period, is disclosed in each of the respective Fund prospectuses. For complete details, please refer to the Fund prospectus.

Funds included in LOAAP may use derivatives that are often more volatile than other investments and may magnify the Fund's gains or losses. An investment that uses derivatives could be negatively affected if the change in the market value of its securities fails to correlate adequately with the values of the derivatives it purchased or sold.

Liquidity risk increases when particular investments are difficult to purchase or sell. A lack of liquidity also may cause the value of investments to decline. Illiquid investments may be harder to value, especially in changing markets. Typically liquid investments may become illiquid, particularly during periods of market turmoil. When illiquid assets must be sold in such market conditions (to meet redemption requests or other cash needs for example), it may be necessary to sell such assets at a loss.

Portfolios that invest a significant portion of assets in one sector, issuer, geographical area or industry, or in related industries, may involve greater risks, including greater potential for volatility, than more diversified portfolios.

Non-U.S. investments are subject to risks not ordinarily associated with domestic investments, such as currency, economic and political risks, and may follow different accounting standards than U.S. investments. Investments in emerging or developing markets involve exposure to economic structures that are generally less diverse and mature than the U.S., and to political systems that can be expected to have less stability than those of more developed countries. These securities may be less liquid and more volatile than investments in U.S. and longer-established non-U.S. markets.

Lockwood is the discretionary manager for LOAAP and, in that capacity, may change the asset style and/or the investment vehicle allocation within these portfolios at its discretion. Lockwood serves as sponsor for the Lockwood Managed360 Offshore Program.

Portfolios may contain a 0%–5% cash position at any given time.

For more information about Lockwood, as well as its products, fees and services, please refer to Lockwood's Form ADV Part 2, Wrap Fee Brochure for the Managed360® Program, which may be obtained by writing to Lockwood, Attn: Legal Department (AIM #19K-0203), 760 Moore Road, King of Prussia, PA 19406, or by calling (800) 200-3033, option 3.